

August 8, 2019

To Our Valued Distributors

Enagic Co., Ltd.

Chuo-Ku, Kyobashi 1-1-6 7F, Tokyo, Japan

03-5205-6030

Don Prosser

### **Announcement Regarding the Payment of Commissions for Financed Sales**

We wish to thank our entire distributor force for your diligent efforts and wish you well.

Our current payment system for commissions applicable to financed sales will terminate on September 30<sup>th</sup> of this year (2019). From October 1, 2019, onwards, we will split the payment of financed sales commissions into two, equal segments, one at the inception of the order and one at the conclusion of total finance payments.

Furthermore, commissions for “Konbini” financed orders will not be altered and will be paid in lump sum at the time of the sale.

We ask for your understanding of this important economical change and look forward to a continuing, prosperous business relationship.